



# SPEAKERS BUREAU



## Presentation Information

Presentation Category	Communication Strategies
Presentation Title	Getting the Truth
Presentation Length	90 Minutes
Presentation Objective	Distinguish truth from deception Understand the importance of proper questioning structure to ascertain the whole truth Acquire the truth through proper questioning and analysis
Presentation Description	Getting the truth is not easy. We learn at an early age to tell partial truths to avoid telling complete lies. Precise communication prevents and uncovers partial truths. Imprecise communication nurtures deception. Developing special skills will help find the truth. The attendee will learn these skills through lecture and examples.
Speaker Name & Session	Joe Koenig, NA Session 122
Speaker Phone Number	616-366-5856
Speaker Email	joe.koenig@kmiinvestigations.com
Speaker's Biography	Joe retired from the Michigan State Police after 26 years and has 40 years of investigative experience in both the public and private sectors. He was lead investigator on the James R. Hoffa case and was directly involved in investigations of homicides, organized crime, financial crimes, illicit narcotics and public corruption. He is Past President of the Michigan FBI NAA. Following his law enforcement career, he worked as national manager of a large insurance company and as an AVP in Internal Audit for a large bank. He now owns and operates KMI

	<p>Investigations specializing in financial fraud investigations. Joe is a CFE, FVLS and FCIA. He holds a BS in Accounting from Wayne State University and a Master's in Public Administration from Eastern Michigan University where he was a member of the Phi Kappa Phi Honor Society. He recently authored the award- winning book, "Getting the Truth," Principia Media. Lecture will be based on the book, "Getting the Truth."</p>
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